



BRINGING YOU SMARTER REAL ESTATE.



Steve & Miriam Davis

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www.teamdavis.co.nz

Arizto Ltd. Licensed REAA 2008



TEAM DAVIS
COMMITTED TO WORKING FOR YOU



SAY HELLO TO TEAM DAVIS

Bringing smarter real estate to Whangarei!

Steve: 021 820 015 | steve.davis@arizto.co.nz | **Miriam:** 027 577 6335 | miriam.davis@arizto.co.nz



GET TO KNOW US

Described by our clients as hardworking, extremely professional, delightful to work with, and known for achieving outstanding results, we take pride in delivering a real estate experience that truly puts people first.

For us, real estate is about more than just property — it's about people, life changes, and important milestones. Whether you're selling due to a new opportunity, a growing family, or a major life transition, we're here to guide you through the process smoothly and successfully, no matter the circumstances. As Team Davis, we work together with a shared commitment: to achieve the best possible outcome for you.

We combine:

- Strategic, targeted marketing
- Proactive and hands-on selling
- Clear, consistent communication
- Skilled, confident negotiation

All while ensuring your interests are fully protected through strict compliance with industry regulations. Our results speak for themselves.

We consistently rank among the top-performing agents on RateMyAgent, but our focus isn't on competing with others — it's on delivering the best result for our clients.

We also believe in giving back. Supporting local schools and participating in community initiatives is an important part of who we are.

We are results-driven, client-focused, and backed by testimonials that reflect our commitment and success. If you're looking for an experienced, dedicated real estate team who will guide you every step of the way and work tirelessly to secure the best outcome — we'd love to help.

You only get one chance to sell your property — make sure you do it right.

REAL FEEDBACK, REAL CONFIDENCE

Success, from the people who experienced smarter real estate.

Best Agent Ever!

★★★★★

We really struck gold when we got in touch with Steve and Miriam Davis. They went above and beyond in answering every question, informative without being pushy and just an amazing down-to-earth couple. Great communication and quick email replies, nothing was too much trouble.

They both made the process as easy as possible especially since everyone was closed over the Christmas period! So if you are wanting an honest, efficient down-to-earth agent with a wealth of knowledge about what is happening in the area then you really cannot go wrong with Team Davis!!! I would highly recommended them to anyone.

- Polly and Danny

Awesome Experience

★★★★★

Was great to deal with really easy going and professional. They made organizing private viewings simple and very accommodating which made the whole process stress free. Communication was always clear and quick throughout. Would definitely recommend.

- Wesley

Top Agents'

★★★★★

Steve & Miriam were excellent in their communication with us at all times in the process of selling our property.

We would highly recommend them if you want honest reliable agents with a sense of humour and will go the extra mile.

- Bruce and Marie

Absolutely Outstanding

★★★★★

Steve and Miriam were absolutely outstanding in every aspect of selling my home. From our very first meeting, they brought professionalism, warmth, and a deep understanding of the market. Their communication was clear and consistent, keeping me informed and confident at every step. They went above and beyond in preparing my property for sale, presenting it beautifully and marketing it to the right buyers. Their negotiation skills were great.

What sets Steve and Miriam apart is their genuine care, they treated my home and sale as if it were their own, always acting with honesty, integrity, and enthusiasm. Selling a house can be stressful, but with them by my side, the process was smooth, efficient, and even enjoyable. This was the second home they have sold for me over the years. I cannot recommend Steve and Miriam highly enough. If you're looking for agents who deliver exceptional results while making you feel supported every step of the way, they are the perfect choice

- Harry

Would Highly Recommend Them

★★★★★

Steve and Miriam were supportive and Professional throughout the entire process of selling my house. Would highly recommend them, very satisfied.

- Rob

RECENT SALES **SUCCESS**

Delivering results that speak for themselves.



802 Russell Road,
Whakapara



5 Reeves Place,
Raumanga



45 First Avenue,
Avenues



237 Pipiwai Road,
Ngararatunua



24 Manapouri Street,
Tikipunga



2a Barge Lane,
Maunu



Flat 1/34 Mill Road,
Regent



38B Tuatara Drive,
Kamo



12 Bluegum Place,
Woodhill



4 Graham Street,
Kensington



5 North Crest Drive,
Onerahi



7 Leonard Place,
Onerahi

Includes sales completed with a previous agency.

Testimonials

Please see more of our latest Testimonials at:

<https://www.teamdavis.co.nz/team-davis-testimonials/>

“



'absolutely outstanding'

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This was the second home they have sold for me over the years. I cannot recommend Steve and Miriam highly enough. If you're looking for agents who deliver exceptional results they are the perfect choice."

- Harry

“



Steve and Miriam *'extremely helpful'*

"I would like to thank Steve and Miriam for their professionalism during the process of selling my house recently. They were both extremely helpful and obviously very knowledgeable in assisting me to get the best price possible for my property.

This is the second time, that I have sold a house with Steve and Miriam, and I would highly recommend them, not only for their professionalism, but also their kindness during what could have been an extremely stressful time, if I hadn't had your support."

-Debbie

“



"We felt entirely confident" with Steve and Miriam

"We were very impressed with the way Steve and Miriam handled every aspect of the sale procedure with the initial conversations, the marketing of the property, the open homes, phone calls, their courteousness and their very in-depth knowledge of the property market. They kept us fully informed all the way through the procedure, so we felt entirely confident with them and the sale was closed with us all being very happy. We'd have no hesitation recommending them to anyone."

-Pam and Vincent

“



Steve and Miriam had my *'Complete Trust'*

"Recently Team Davis sold my home in Tutukaka, which had been on the market for some time. I had listed with three other companies, but Steve and Miriam were the only ones I dealt with who were thoroughly professional, regularly kept me informed with factual data, suggested changes to the marketing plan and represented the home in the way I thought it should be. I unhesitatingly recommend Team Davis as a partner in the sale in whom I had complete trust."

-Brian Keene

“



Team Davis were *'Simply the Best'*

Steve and Miriam Davis were the Agents we chose to sell our home. We found them to be helpful, honest and professional and would highly recommend them to anyone wanting to list their property. Always cheerful with a ready smile and able to answer any questions we raised. We rate them as "Simply the Best". - Pam

“



Team Davis are the Agents you will want to sell your home!

"Team Davis are the agents you will want when you go to sell your home. They are friendly, professional, so patient and have a fun personality. They go above and beyond and nothing is ever too hard. Miriam and Steve were responsive, experienced and knowledgeable throughout the whole selling process which made it easy for us as we knew we were in good hands. Contact Team Davis next time you are thinking of selling we recommend without hesitation"

- Adam and Amy

THE ARIZTO DIFFERENCE

Smarter real estate. Smarter results.

In New Zealand, Arizto Real Estate is widely celebrated as one of the fastest-growing domestic agencies. The name Arizto comes from a Greek-derived prefix or term meaning "best" or "noblest," commonly found in words like aristocrat.

Our Purpose is all about providing a "Smarter, Fairer, and Forward-Thinking" approach to selling homes in New Zealand.

Selling your home is one of life's biggest decisions. At Arizto, we've redefined real estate to give you everything you need for a seamless, successful sale without the stress, the hidden extras, or the inflated fees.

Founded in 2018, Arizto is proudly 100% New Zealand owned and built on a vision to make real estate smarter, fairer, and more transparent. Since launching, we've grown to become one of New Zealand's top agencies, with thousands of sales nationwide, award-winning innovation, and a reputation for putting our customers first.

We combine premium marketing, fairer pricing, and smart technology to create a model that works harder for you. Every listing is powered by a local licensed salesperson, supported by our national team and our purpose-built technology platform.

With no upfront costs and no sale-no fee, you can move forward with confidence knowing Arizto has transformed the way Kiwis are selling properties.



WHY CHOOSE ARIZTO

Premium marketing. Maximum exposure. Stronger results.

Every Arizto listing comes with a full suite of premium marketing tools designed to attract buyers and achieve stronger results.

Trade Me Platinum Listing

- Your property sits at the top of buyer searches, not buried in the feed.
- Nine out of ten house-hunters begin their search on Trade Me.
- Platinum listings receive, on average 2.7x more views than standard listings.

Free Professional Photography

- 20-25 beautifully crafted images taken by our specialist real estate photographers.
- Designed to highlight your home's best features and maximise appeal.
- Consistent, high-quality standards across every property nationwide.

Free 4K Video Walkthrough

- Immersive high-definition video to showcase your property online.
- Gives buyers a feel for the flow of the home before they step inside.
- Expands reach to out-of-town and international buyers.
- Aerial drone and floor plan
- Drone footage adds impact, showing location, setting and scale.

Free Floor Plans

- Floor plans provide clarity so buyers can visualise living spaces and layout.
- Helps buyers make faster, more confident decisions.

Free For Sale Signboard

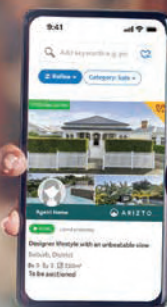
- Clean, modern design with strong Arizto branding.
- Instantly recognisable and consistent nationwide.
- Captures attention from local buyers driving or walking through the area.

National Digital Reach

- Featured across New Zealand's major real estate websites.
- Ensures maximum online visibility where serious buyers are searching.
- Driven by proven digital marketing strategies designed to deliver stronger results for vendors.

Optional upgrades are available to extend the audience and reach.

MAXIMISING EXPOSURE WITH TRADEME PLATINUM



SMART TECH ADVANTAGE

Stay informed at every step.

Our Arizto seller dashboard and app put you in control, giving you complete visibility of the sales process at every stage.

Track Progress

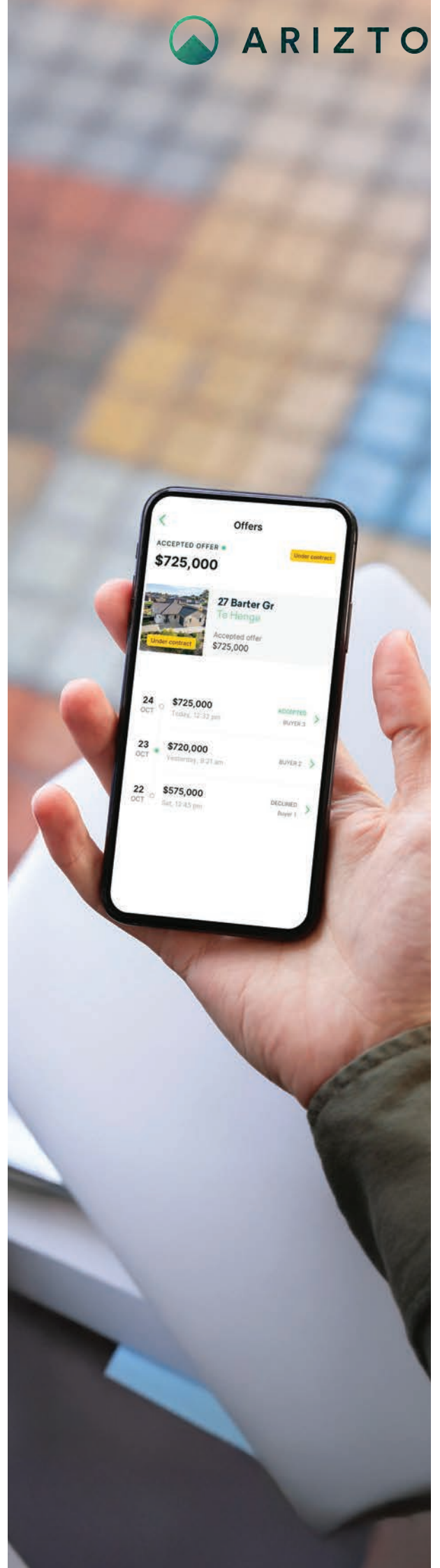
- Easily follow the journey of your sale, with a clear view of what's already been completed and what comes next.

Access Documents

- All of your contracts, reports, and key information are stored securely in one place, ready to view, share, and digitally sign wherever you need.

See Feedback and Offers

- Receive real-time buyer feedback and view offers the moment they come in, so you're always informed and never left waiting for updates.



YOUR SELLING JOURNEY

A seamless start-to-finish experience.

Selling your home with Arizto is simple, transparent and stress-free. From the very first conversation through to settlement, we're with you every step of the way.

1 Book Your Free Appraisal

Your licensed salesperson will meet with you, assess your property, and provide a clear picture of its market value, giving you confidence in the process from day one.

2 Launch Premium Marketing

Once you're ready, our professional photographers, videographers, and marketing team will create a campaign that showcases your home at its very best, putting it in front of the widest audience of active buyers.

3 Open Homes and Negotiation

We manage enquiries, host open homes, and handle every detail of buyer engagement, while your salesperson negotiates strategically to secure the strongest possible offers on your behalf.

4 Celebrate the Sale

When the right buyer is found, your agent guides you through to settlement smoothly and efficiently, leaving you free to focus on your next chapter.

YOUR SALE, YOUR TERMS

Choose the method that works for you.



Offers Over

Offers Over is great for getting people's attention online. Buyers can make offers at any time and see a clear price. They can also make offers with conditions if they want.



Price by Negotiation

Negotiation is typically employed as a last resort when other methods haven't produced the desired outcomes, or when a seller has personal reasons for not disclosing a price.



Deadline Sale or Tender

In a market that's uncertain or when a property has distinct qualities that make it stand out, or if it's expected to attract multiple buyers, using a deadline or running a timed tender campaign can be extremely advantageous.



Auction

Auctioning properties tends to thrive in densely populated urban areas where there is a high influx of potential buyers. In contrast, it may not be as effective in sparsely populated regions.



Fixed Price

Using a fixed price is a solid choice as it clearly shows the price, which is crucial for turning online browsers into potential viewers.



FAIRER PRICING

Our commission model is designed to be transparent and competitive, ensuring you keep more of the equity you've worked so hard for.

Compare the savings with Arizto | Save up to 20%!

Price of your home	Arizto's 2% fee*	Other agents fees*	Typical savings
\$550,000	\$14,000*	\$19,000	\$5,000
\$650,000	\$14,000*	\$21,500	\$7,500
\$850,000	\$17,000	\$26,500	\$9,500
\$1,000,000	\$20,000	\$30,250	\$10,250

* Excl GST

* Minimum Fee

* T&C's Apply

* Additional Admin Fee of \$650 ^{+GST} payable only upon sale

* Comparing Harcourts and Raywhite standard fees

PROVEN RESULTS

Leading the way in New Zealand real estate.

At Arizto, we don't just promise a smarter way to sell, we've proven it time and again for vendors right across New Zealand. Our results show the strength of our model, the quality of our people, and the trust that thousands of homeowners have placed in us.

One of New Zealand's Top Agencies

Ranked among the top real estate agencies nationwide by live listings, demonstrating our scale, reach, and ability to connect homes with more buyers.*

Trusted by Thousands of Vendors

From first-home sellers to long-term investors, we've helped thousands of Kiwis achieve successful sales, many saving significantly compared to traditional models.

Recognised for Innovation

Our approach to real estate has been celebrated with industry awards, recognising the smarter use of technology, marketing, and service.

*Based on market share of live listings on Trade Me, 1 Jan 2025.

“Selling with Arizto was seamless. The marketing was outstanding and we saved thousands compared to traditional agencies.”
- Recent Vendor

The technology made everything so clear. We could see offers and feedback instantly, and our agent guided us with complete transparency. It gave us real confidence throughout the process.

- Recent Vendor”



PROUDLY
100% KIWI.

PLATINUM PARTNERSHIP BANDED RATES

The smarter way to advertise.

	Retail Rates	Arizto Platinum Discounted Rates			
		BAND 1	BAND 2	BAND 3	BAND 4
Zone 1	\$2,799	\$1,999 Expected sale price over \$1.6m	\$1,899 Expected sale price between \$800k - \$1.6m	\$1,699 Expected sale price between \$400k - \$800k	\$1,299 Expected sale price less than 400K
Zone 2	\$2,399	\$1,749 Expected sale price over \$1m	\$1,649 Expected sale price between \$600k - \$1m	\$1,399 Expected sale price less than \$600k	
Zone 3	\$1,649	\$1,299 Expected sale price over \$1m	\$1,199 Expected sale price between \$400k - \$1m	\$999 Expected sale price less than \$400k	
Zone 4	\$1,249	\$999 Expected sale price over \$1m	\$899 Expected sale price between \$400k - \$1m	\$799 Expected sale price less than \$400k	

Please refer to "Zone" map (next page) regarding which price is accurate to you.

All residential for sale prices include GST.
Rates as of 1 December 2025.

UNLOCK FAIRER MARKETING RATES



RESIDENTIAL FOR SALE AND NEW HOMES

Transparent pricing. Smarter marketing. Greater reach.

Trade Me Property pricing structure is designed to be transparent and fair.

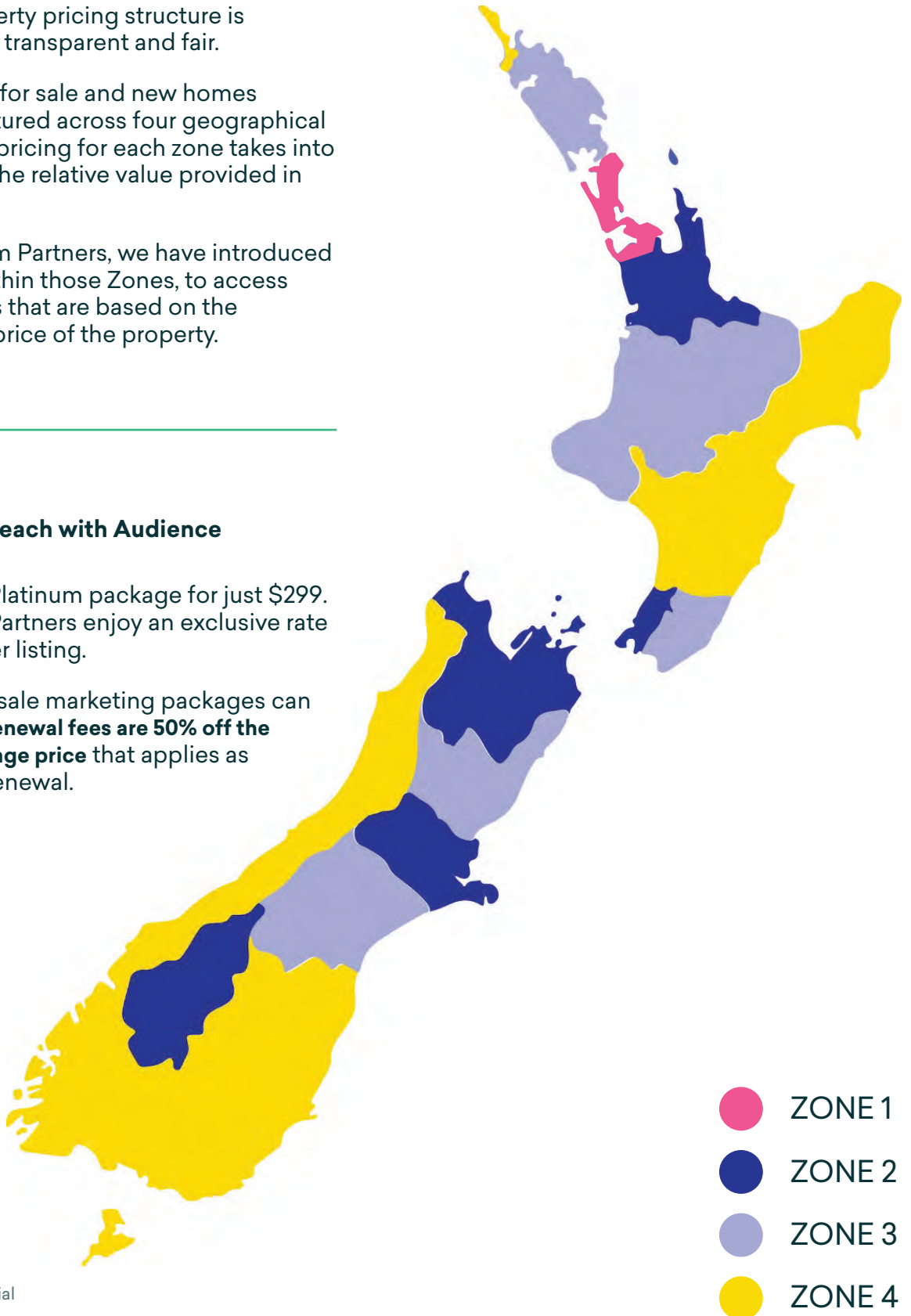
Our residential for sale and new homes pricing is structured across four geographical zones, and the pricing for each zone takes into consideration the relative value provided in those regions

For our Platinum Partners, we have introduced price bands within those Zones, to access marketing rates that are based on the expected sale price of the property.

Enhance your reach with Audience Extension!

Add it to your Platinum package for just \$299. Platinum Plus Partners enjoy an exclusive rate of only \$249 per listing.

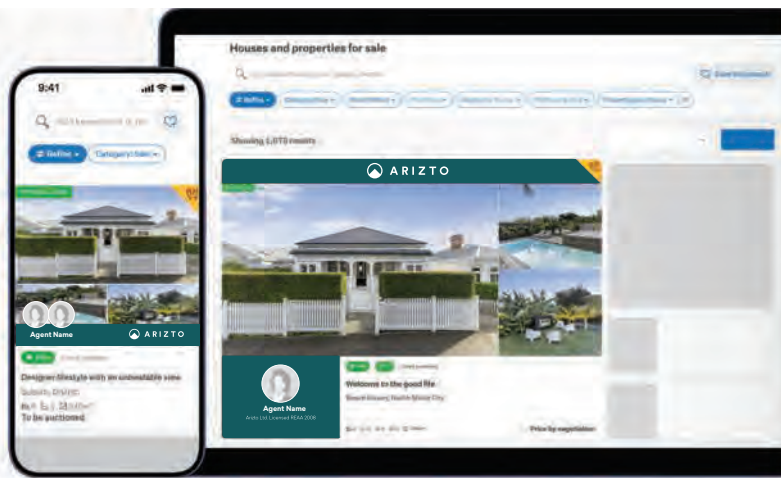
Residential for sale marketing packages can be renewed - **renewal fees are 50% off the marketing package price** that applies as at the time of renewal.



PLATINUM PACKAGE

Maximum exposure where new zealand buyers are looking.

Build competition and get maximum exposure for your property in front of the highest number of buyers on New Zealand's largest property website, where nine out of ten buyers search*, with the most premium advertising in the most prominent positions.



Maximise your property's chance of success

On average, Platinum listings receive:

 **2.7X**
more listing views
on average

 **2.6X**
more watchlists
on average

Compared to Base listings^

With Platinum

Feature on Trade Me Property & Homes.co.nz homepages

Until sold¹

Position and prominence in search results and latest listing emails



Rotates to the top of search²

Weekly

Appears in search carousel³

1 week

Target buyers searching suburbs nearby on Trade Me

Until sold¹

Homes.co.nz search results

Featured listing

Social boost on Facebook & Instagram

At launch

Global reach to an international audience

Six websites

PLATINUM PACKAGE

List once and reach multiple audiences with Platinum

To maximise your reach, your listing will be extended to nine other digital websites including Homes.co.nz, international property portals, and social media platforms.



Homes.co.nz

Reach a wider audience with extended search result visibility and prominent homepage recommendations.



Social boost

Your property is promoted on Instagram and Facebook on launch day leveraging Trade Me Property data to get the word out further and ensure active buyers see your listing.

Global exposure

Gain international visibility and attract overseas interest by being published on six property portals worldwide including:



Australia



India



India



USA



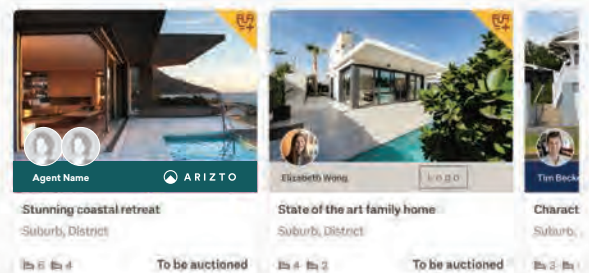
Thailand



India

Extend your reach by targeting nearby suburbs in search

Your listing will be recommended to buyers searching for similar properties in nearby suburbs.



*Property buyer & seller market survey, March 2023. ^Trade Me Property Site Data, resi for sale & new homes marketing package performance compared to Base Listings, first 30 days on-site during 1 Feb 2024 - 31 July 2024.

2 Only applicable when a search is sorted by 'Featured first' above Gold & Silver listings. 3 Desktop only. 4. Similarweb June 2024



ARIZTO



TEAM DAVIS
COMMITTED TO WORKING FOR YOU

Proud to be 100% Kiwi-owned, built on smarter technology,
and committed to creating a more sustainable future for
New Zealand real estate.

Ready to sell smarter?

Book your free appraisal today and discover the Arizto difference.

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