

Your Salespeople  
**Team Davis**



*Steve & Miriam*



Harcourts  
Miriam Davis

Harcourts  
[Name]

“

People come and go in this industry, but if you've been around for a while you build up a bit of credibility - a huge part of our business now comes from referrals and repeat business, and we take that trust very seriously.

”



## Your Salespeople **Steve & Miriam Davis**

Steve & Miriam Davis are “hardworking”, “extremely professional”, “delightful to work with” and “achieve great results”, from our clients testimonials.

For us Real Estate is all about the people, working and helping our clients to achieve major changes and goals in their lives. We all come to the point where we need to sell a property for a variety of life changing reasons. We love helping people to make that change, as smoothly and as successfully as possible, no matter what the challenges.

We work together as ‘Team Davis’ and sell homes with the promise to be ‘committed to working for our clients’. Our goal is to get the best result for you, as the seller. We use strategic marketing campaigns, active selling, clear communication and strong negotiation. With strict industry laws and rules, we do this while protecting all your interests through compliance. We deliver great results for our clients and remain consistently in the top percentage of sales agents in

our Whangarei Office. But our focus isn't to compete with others, we aim to work for our clients to secure the best result, and we'd rather give back, which is why we sponsor schools in our local area and find opportunities to get involved in community activities. You can only sell your property once, so it's important to do it well.

The key to this is Good Marketing. Marketing is a bit like fishing; you need to cast your net well to find the best buyers who will pay the highest price for your property. When we have found the best buyers, we then focus on negotiating the best result. We are results-driven, with testimonials that testify to our success.

So, if you are looking for an experienced real estate team, with a commitment to work for you, providing you with a smooth journey through the process while securing the best result, then please call us as we'd love to help you with your property needs.

We look forward to serving you for all of your real estate needs. If you need anything feel free to contact Team Davis directly.

**021 820 015 | 027 577 6335 | [www.teamdavis.co.nz](http://www.teamdavis.co.nz)  
[steve.davis@harcourts.co.nz](mailto:steve.davis@harcourts.co.nz) | [miriam.davis@harcourts.co.nz](mailto:miriam.davis@harcourts.co.nz)**



# Why Work With Team Davis



We are a team with experience, special skills and knowledge that we will use to develop a campaign to market and sell your property to the best potential buyers we can target and will negotiate the best result we can for you. **In a nutshell we are 'Client focused and Results driven' and here is how:**

**We are committed to working for you:** We have a 'fiduciary obligation' to you, we will work hard to protect all of your interests to secure the best result for YOU.

**Marketing plan:** We develop a tailored marketing plan to market your property to the best buyers with the aim of getting the best potential buyers to view your property. Today we just can't wait for buyers to come, so we use digital media (google and social media) on all key platforms to help us find the best potential buyers.

**Market knowledge:** We know our local market well, we have a buyer network and our Harcourts team has a very large buyer network that we will access to help target current buyers for your property.

**Selling your property at open homes and private viewings:** We have a process whereby we prepare for all open homes and private viewings ensuring we capture all the information around potential buyers. We present your property to all, selling its key features while at the same time listening to buyers needs and feedback.

**Negotiation:** We have a plan for negotiating the best result for your property. First we encourage potential buyers to get their offer on paper, we will advise you of this straight away. Then we will call all of our other interested buyers to see if any others are ready to commit to writing. Then we will negotiate with all buyers to get the best result for you.

**Communication:** We will keep you informed every step of the way, with a call or text message after every viewing, a weekly report that brings all activity for the week together, a three weekly marketing review meeting with you and updates on our progress and any proposed changes to our marketing plan.



# Our Community Presence

We love the community we work in and it has always been important to us to give back where possible. For us, the future generation are the most crucial so we decided that what better places to support than a few of our local schools.

When you work alongside Team Davis, you are also supporting the following schools:

- **Onerahi School**
- **Whau Valley School**
- **Hikurangi School**
- **Kamo Primary School**
- **Whangarei Intermediate School**



# Client Feedback

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## **‘BEST AGENT EVER!’**

“We really struck gold when we got in touch with Steve and Miriam Davis back on 21.12.25 regarding a house listing.

They went above and beyond in answering every question, informative without being pushy and just an amazing down-to-earth couple.

Great communication and quick email replies (and trust me when I say there was a lot of emails since this is our first home LMAO), nothing was too much trouble.

They both made the process as easy as possible especially since everyone was closed over the Christmas period!

So if you are wanting an honest, efficient down-to-earth agent with a wealth of knowledge about what is happening in the area then you really cannot go wrong with Team Davis!!!

I would highly recommended them to anyone :-)”

- Polly and Danny

“



## **Absolutely Outstanding**

“Steve and Miriam were absolutely outstanding in every aspect of selling my home. From our very first meeting, they brought professionalism, warmth, and a deep understanding of the market. Their communication was clear and consistent, keeping me informed and confident at every step. They went above and beyond in preparing my property for sale, presenting it beautifully and marketing it to the right buyers. Their negotiation skills were great.

What sets Steve and Miriam apart is their genuine care, they treated my home and sale as if it were their own, always acting with honesty, integrity, and enthusiasm. Selling a house can be stressful, but with them by my side, the process was smooth, efficient, and even enjoyable. This was the second home they have sold for me over the years. I cannot recommend Steve and Miriam highly enough. If you’re looking for agents who deliver exceptional results while making you feel supported every step of the way, they are the perfect choice.”

- Harry

“



## **‘Excellent, Fast, Professional!’**

“After having a bad experience from the last REA we had any dealings with, Steve was a breath of fresh air.

Great communication, fast acting, trust in him and his team processing everything quickly and efficiently.

Would happily recommend to others. Thankyou!”

- Hamish and Dawn

“



## **Would Highly Recommend Them**

“Steve and Miriam were supportive and Professional throughout the entire process of selling my house. Would highly recommend them, very satisfied.”

- Rob

# Client Feedback

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## Steve and Miriam's market knowledge, communication was great!

“We had regular updates throughout the process and this kept us fully informed.

This is the 2nd time they have sold a property for us and both times left us feeling fully satisfied with the whole process. We would use them again and would fully recommend them to anyone going down the path of selling a home.”

- Pamela and Vincent

“



## We had a great experience with Steve and Miriam

“We had a great experience with Steve and Miriam. They spoke to us about marketing plans and the current market. It all went to plan as we had a quick sale! Great work!”

- Andy and Emily

“



## Steve, awesome guy, great experience

“Steve was really helpful and easy to approach with. You can call him anytime for queries related to the property, he always follows up and keeps us updated. Steve also takes initiative if he sees there is something that needs to be worked out not only for his client, the seller but also for us the buyer. Steve has a welcoming and friendly nature as well which is vital for a property agent. Our first home purchase experience is 5/5 with Steve as its property agent. Keep it up Steve”

- Jessie and Jessica

“



## Excellent, supportive, knowledgeable helpful!

“Having been recently widowed, and facing the rather daunting task of packing, and selling to downsize, along with the hunt for somewhere to move to, with little understanding of the necessary legalities involved. I have been Soo grateful for the support and loving, care and advice, that both Steve and Miriam have given, on my house journey! I wouldn't hesitate to recommend them, as a great husband and wife team. Thank-you and love you guys!”

- Di

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## We had a great experience with Steve and Miriam!

“We had a great experience with Steve and Miriam. They were very easy to communicate with and answered all the questions we had regarding the purchase.”

- Andy and Emily

“



## Knowledge is pretty good, communication and professionalism very good!

“Steve and Mirriam were helpful informative and professional I'd use them again and would recommend them both ,they work together very well with a positive attitude.”

- G aeme

# Client Feedback

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## Awesome Experience

“Was great to deal with really easy going and professional. They made organizing private viewings simple and very accommodating which made the whole process stress free. Communication was always clear and quick throughout. Would definitely recommend.”

- Wesley

“



## A Pleasant Experience

“A pleasant experience and not as difficult as expected. Their knowledge of marketing a lifestyle block was extensive and always professional. I didn't have to wonder what or how to set up the house for the photos or videos and open homes. It was all done in a flash by very competent agents. The experience was easy and the end result positive as my lifestyle block sold after all their hard work and dedication to a positive outcome. Thank you Steve and Miriam”

- Gloria

“



## Excellent in all areas especially in communication.

“Very relaxed, honest and professional. Steve and Miriam were very approachable and saw the true value in my property. This gave me the confidence that they would get the best price possible despite a slow market. They were relaxed throughout the process but also thorough and followed up with all interested parties and reported back every time keeping me informed all the time.

When a buyer was found we were able to close out the deal in a timely way. Also once a deal was made the rest of the process went very well and I didn't have to do much at all. They had excellent organisation throughout and dealt very well with lawyers. Everything just flowed perfectly.”

- Mark

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## Top agents

“Steve and Miriam were excellent in their communication with us at all times in the process of selling our property. Their knowledge of market conditions and keeping us up to date with client enquires was great most important they never gave up and although the market was very slow we eventually got past the post with a sale. We would highly recommend them if you want honest reliable agents with a sense of humour and will go the extra mile. All the best for the future Steve and Miriam.”

- Bruce & Marie

“



## Consistently great to deal with as a Buyer

“Steve is very ethical and professional. He was very prompt and organised with all communications and kept me well informed. I had a great experience as buyer dealing with Steve and Miriam as they have great people skills and put people at ease.”

- Shara

# Client Feedback

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## Steve and Mariam definitely were the right couple for the job!

“A big thank you to Steve and Mariam. Our property was unique and therefore needed a committed and keen realtor. Steve and Mariam definitely were the right couple for the job! Thank you both for all the work that was involved. May the peace of God be with you both.”

- Alexa and Dan

“



## A fantastic team!

“Steve and Miriam provided the most seamless, stress free process for the sale of our mother’s house. Fantastic communication, patience and expert advice. We could not have asked for a better team to get the job done.”

- Patsy, Lisa and Valda

“



## Professional and Personal

Very good communication on both professional and personal level.

Steve and Miriam went over and beyond to get our house sold. Their experience and advice was invaluable.

- Heather and Ramon

“



## Highly Professional and Dynamic

“Steve is a very dynamic sales person and you can depend on him getting the sale over the line. He negotiated for me and the buyer on New Years Eve, that was amazing and all parties got the result we wanted. A high level of professionalism and not a time-waster like some agents. His wife and partner Miriam are the dream team!”

- Rose and Richard

“



## Highly Recommend

“Want to thank them for getting us a good result. If you want your house SOLD, then Steve and Miriam are your go to team. Good communication and lovely people as well. Highly recommend.”

- Jason and Anita

“



## We are extremely happy with our sale and purchase

“Steve and Miriam approached us to see if we would consider selling our home, as he had a client who may be interested. I reluctantly agreed and signed up for one month. I told Steve and Miriam I wouldn’t sell until I had another home to shift into. Steve and Miriam found another property that exactly suited our needs. Steve and Miriam spent a lot of time and research to establish a fair market price for our home and the property we purchased. I found both Steve and Miriam very hard working, honest and reliable, who would go out of their way to help us in any way they could. We are extremely happy with our sale and purchase and will be recommending them to others in the future.”

- Warren & Christine

# Our Recent **Sales Success**



**45 First Avenue,  
Avenues**  
Sold in November 2025



**38B Tuatara Drive,  
Kamo**  
Sold October 2025



**241a Hailes Road,  
Whananaki**  
Sold August 2025 | \$620,000



**5 North Crest Drive,  
Onerahi**  
Sold July 2025 | \$810,000



**2a Barge Lane,  
Maunu**  
Sold July 2025 | \$638,000



**24 Manapouri Street,  
Tikipunga**  
Sold July 2025 | \$510,000



**Flat 1/34 Mill Road,  
Regent**  
Sold June 2025 | \$450,000



**12 Takahe Street,  
Tikipunga**  
Sold May 2025 | \$645,000



**4 Graham Street,  
Kensington**  
Sold April 2025 | \$870,000



**12 Bluegum Place,  
Woodhill**  
Sold April 2025 | \$663,000



**7 Leonard Place,  
Onerahi**  
Sold April 2025 | \$614,000



**243 Cemetery Road,  
Maunu**  
Sold January 2025 | \$1,500,000



**22 Attwood Street,  
Tamaterau**  
Sold December 2024 | \$1,245,000



**86 West View Crescent,  
Onerahi**  
Sold December 2024 | \$685,000



**66 Beach Road,  
Onerahi**  
Sold December 2024 | \$890,000



**2/5 Brighton Road,  
Kensington**  
Sold October 2024 | \$480,000



# Case Study: **Maunu**

243 Cemetery Road

291m<sup>2</sup> ☒ 4 🛏 3 🚿 3 🚿

“

A pleasant experience and not as difficult as expected. Their knowledge of marketing a lifestyle block as extensive and always professional. I didn't have to wonder what or how to set up the house for the photos or videos and open homes. It was all done in a flash by very competent agents. The experience was easy and the end result positive as my lifestyle block sold after all their hard work and dedication to a positive outcome. Thank you Steve and Miriam.

**Vendor - Gloria**

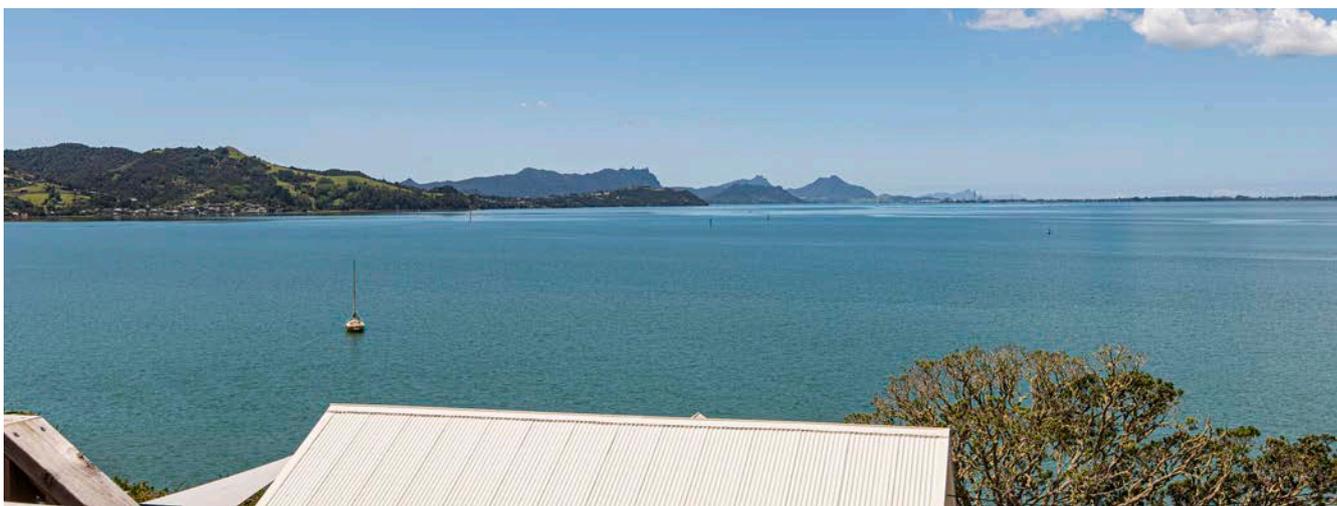
”

**SOLD FOR  
\$1,500,000**



**SOLD FOR  
\$700,000**





# Case Study: **Onerahi**

128 Beach Road

121m<sup>2</sup> ☒ 3 🛏 1 🚿 1 🍷

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Helpful and approachable. Excellent communication and very quick to help trouble shoot any issues. We're very flexible to work around my odd schedule.

**Purchaser - Eva**

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Very good understanding of the market and clear communication. Miriam and Steve were very professional. I would like to thank Miriam and Steve for running an extensive marketing campaign which lead to the sale of my property. They kept me informed during the process and were very professional.

**Vendor - Susie**

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# Case Study: **Whangaruru**

9 Whangaruru Wharf Road

269m<sup>2</sup> ☒ 5 🛏 5 🚿 6 🚿

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Lengthy but with the good result in the end. After the first sale failed to complete, Steve and Miriam came through in a tough market with a completed sale in June 2024. We are relieved to have sold and are satisfied with the price they achieved. We were appreciative of Steve's determination and efforts to get a sale over such a lengthy time.

**Vendors - Keith and Vicky**

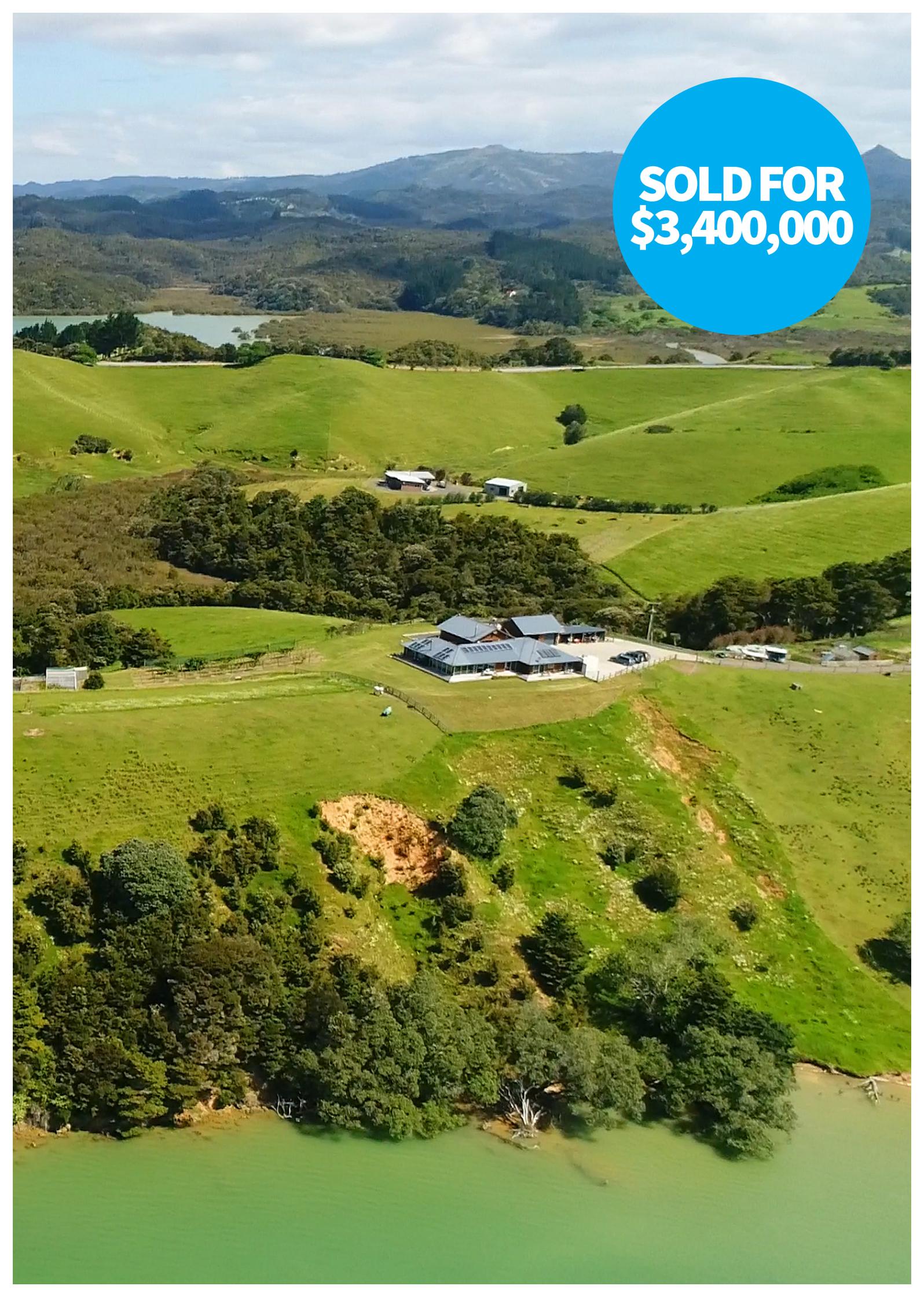
”

“

Very professional and dedicated. A team that makes things happen, attention to details and promptly answering any questions are just a few of their qualities. We had a very good experience and a successful deal. They put a lot of effort into it. Thank you guys.

**Purchasers - Alin & Andrea**

”

An aerial photograph of a large, scenic farm property. The landscape is dominated by rolling green hills and lush vegetation. In the foreground, a large, modern house with a dark roof and extensive glass windows sits on a grassy slope. To the right of the house is a paved area with several vehicles parked. Further back, a smaller building and a large, dense forest are visible. In the distance, a large lake or reservoir is nestled in a valley, surrounded by more hills and mountains under a cloudy sky. A prominent blue circular graphic in the upper right corner contains the text 'SOLD FOR \$3,400,000' in white, bold, sans-serif font.

**SOLD FOR  
\$3,400,000**

**SOLD  
FOR \$1M**





# Case Study: **Kamo**

14 Daviot Place, Kamo

18100m<sup>2</sup> 4 2 2

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I would like to thank Steve and Miriam for their professionalism during the process of selling my house recently. They were both extremely helpful and obviously very knowledgeable in assisting me to get the best price possible for my property. This was despite the challenges of COVID-19 and some unexpected renovations that were required, following a builders report. They gave excellent advice on the areas I should concentrate on, which proved to be the correct advice and also ensured I felt proud of the house that I was selling and handing over to the new owners.

This is the second time, that I have sold a house with Steve and Miriam, and I would highly recommend them. Thank you once again, Steve and Miriam, not only for your professionalism, but also your kindness during what could have been an extremely stressful time, if I hadn't had your support.

- Debbie

”



Your **Harcourts**